

VoIP Provider	Plan	Monthly Price	Local	Long-Distance
VoIP Your Life	Premier Basic	\$14.97	unlimited incoming calls and calls to in-network users; \$0.024/add'l minute	
	Premier Unlimited	\$23.97	Unlimited	Unlimited (incl. Canada)
	Premier Global Unlimited	\$29.97	Unlimited	Unlimited (incl. Canada & selected countries)
Vonage	Basic 500	\$14.99	500 outgoing minutes; unlimited incoming minutes; \$0.039/add'l minute	
	Premium Unlimited	\$24.99	Unlimited	Unlimited (incl. Canada & Europe)
ZingoTel	Basic	\$5.95 (1 mo. free)	100 outgoing minutes (incl. Canada); unlimited incoming minutes & calls to ZingoTel users; \$0.039/add'l minute	
	Plus	\$9.95 (1 mo. free)	400 outgoing minutes (incl. Canada); unlimited incoming minutes & calls to ZingoTel users; \$0.039/add'l minute	
	Residential Unlimited	\$14.95 (1 mo. free)	Unlimited	Unlimited (incl. Canada)

Sources

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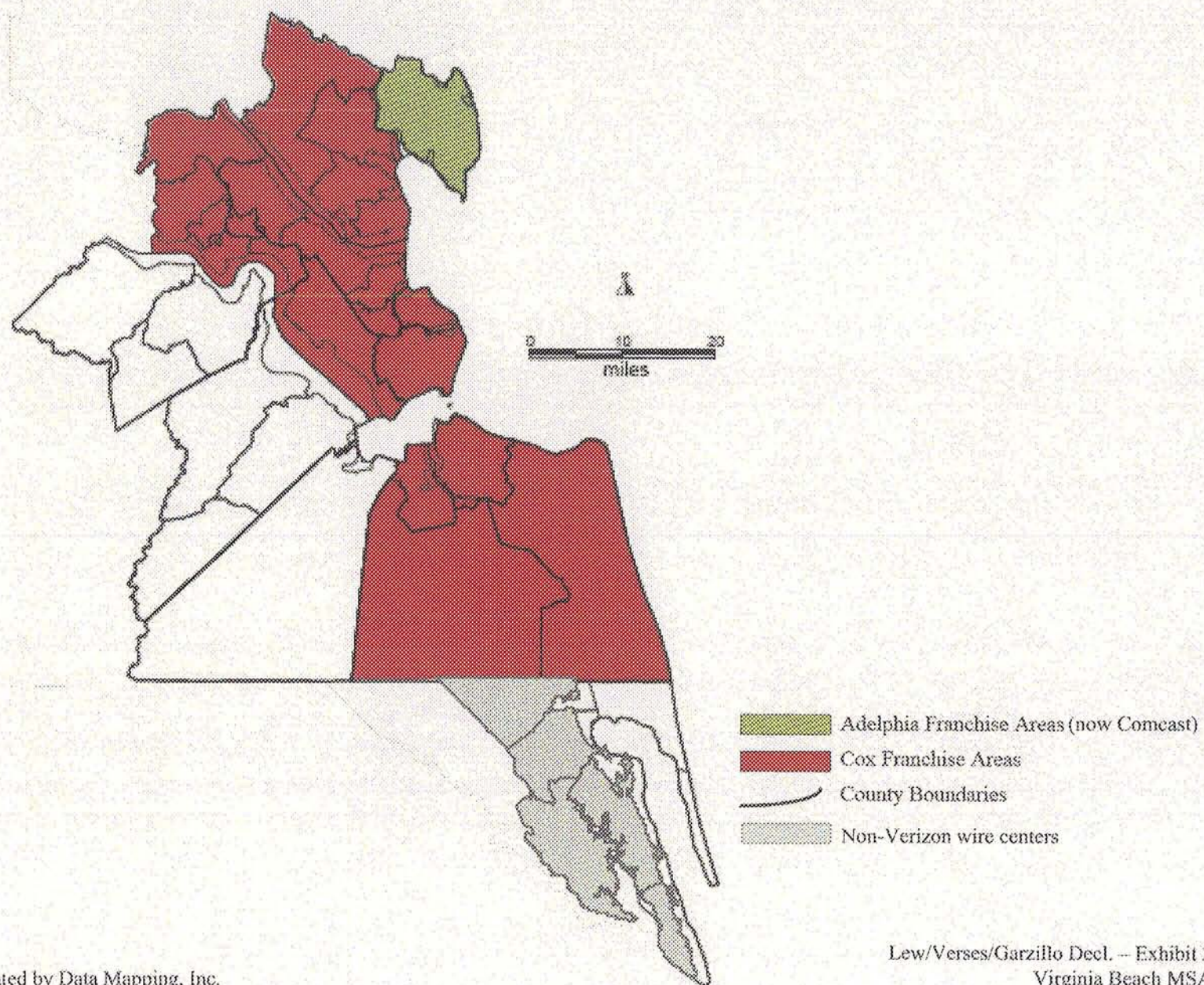
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ZingoTel, *Calling Plans: US & Canada*, <http://www.zingotel.com/online/en/NorthAmericaPlans.php>.

DECLARATION OF QUINTIN LEW,
JUDY VERSES, AND PATRICK GARZILLO
REGARDING COMPETITION IN THE
VIRGINIA BEACH METROPOLITAN STATISTICAL AREA

EXHIBIT 3

Exhibit 3. Cable Telephony Providers in the Virginia Beach MSA



Cable franchise map generated by Data Mapping, Inc.

Low/Verses/Garzillo Decl. — Exhibit 3
Virginia Beach MSA

DECLARATION OF QUINTIN LEW,
JUDY VERSES, AND PATRICK GARZILLO
REGARDING COMPETITION IN THE
VIRGINIA BEACH METROPOLITAN STATISTICAL AREA

EXHIBIT 4

Virginia Beach-Norfolk-Newport News, VA-NC

Virginia

North Carolina

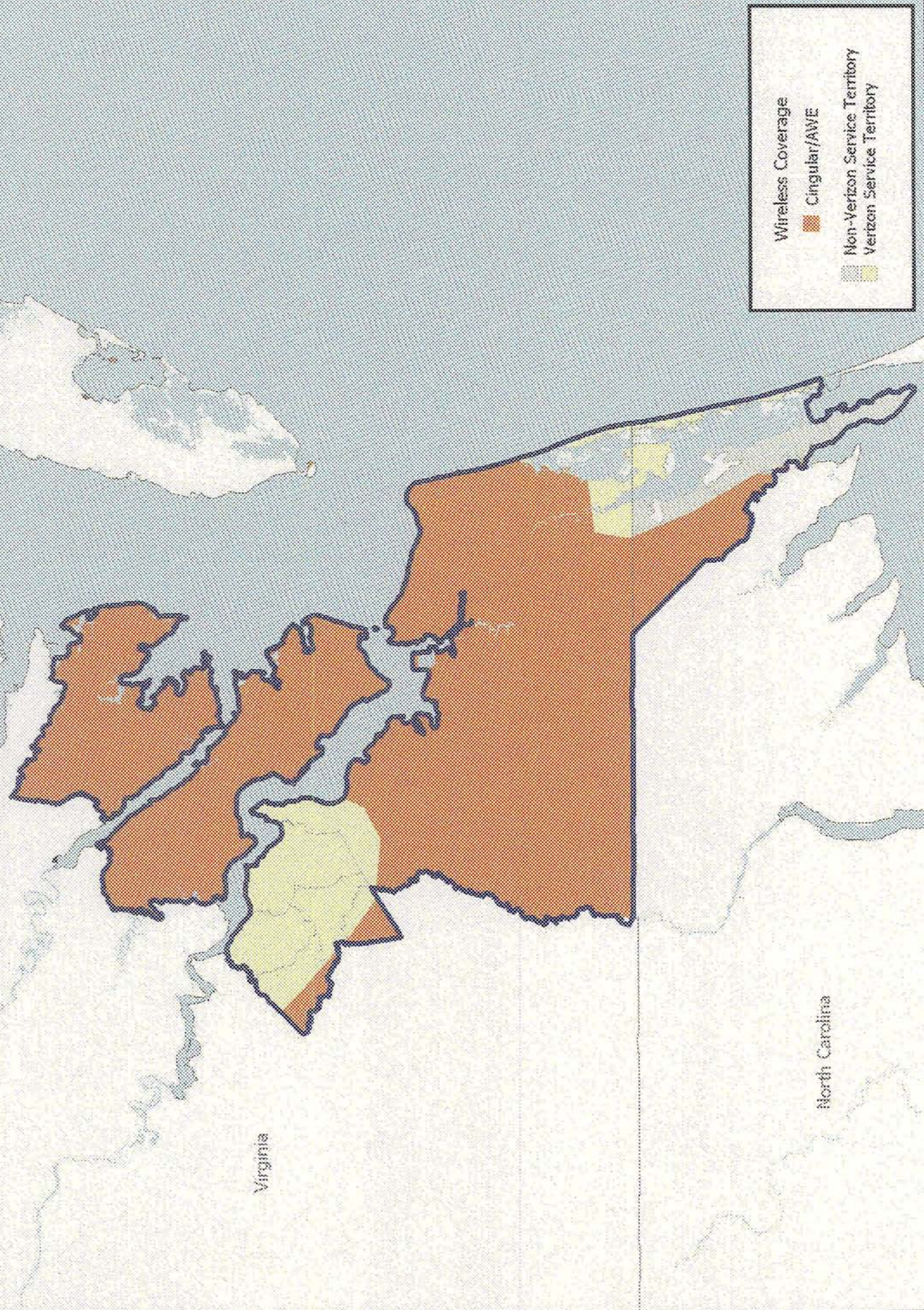
Wireless Coverage
by Number of Major Carriers



Non-Verizon Service Territory
Verizon Service Territory

Carriers include: Cingular/AWE,
Sprint/Nextel, T-Mobile, Ntelos
and Alltel

Virginia Beach-Norfolk-Newport News, VA-NC



Virginia Beach-Norfolk-Newport News, VA-NC

Virginia

North Carolina

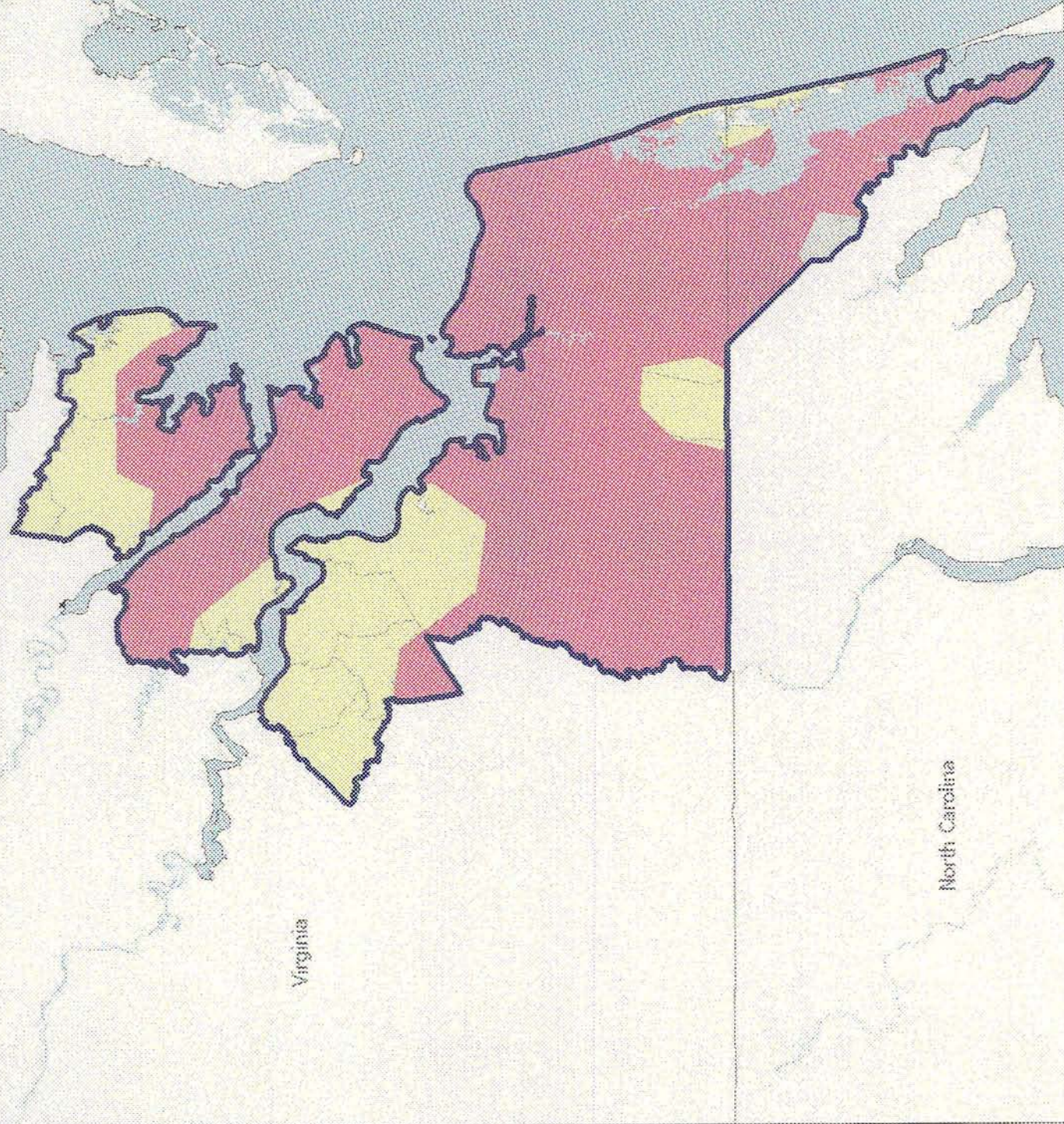
Wireless Coverage

Sprint/Nextel

Non-Verizon Service Territory

Verizon Service Territory

Virginia Beach-Norfolk-Newport News, VA-NC

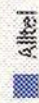


Virginia Beach-Norfolk-Newport News, VA-NC

Virginia

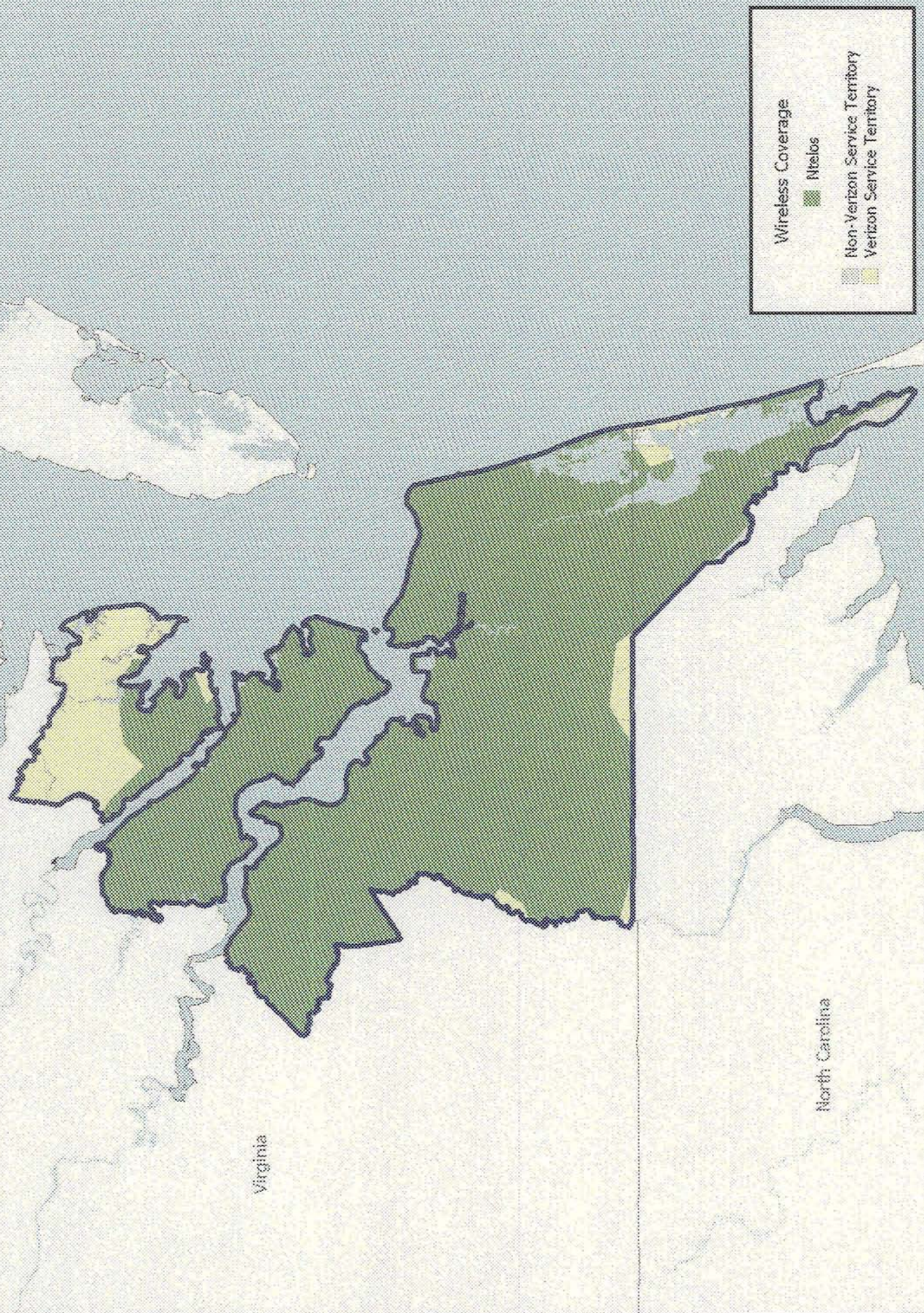
North Carolina

Wireless Coverage



Alltel
Non-Verizon Service Territory
Verizon Service Territory

Virginia Beach-Norfolk-Newport News, VA-NC



DECLARATION OF QUINTIN LEW,
JUDY VERSES, AND PATRICK GARZILLO
REGARDING COMPETITION IN THE
VIRGINIA BEACH METROPOLITAN STATISTICAL AREA

EXHIBIT 5

REDACTED – FOR PUBLIC INSPECTION

REDACTED – FOR PUBLIC INSPECTION

DECLARATION OF QUINTIN LEW,
JUDY VERSES, AND PATRICK GARZILLO
REGARDING COMPETITION IN THE
VIRGINIA BEACH METROPOLITAN STATISTICAL AREA

EXHIBIT 6


REDACTED – FOR PUBLIC INSPECTION

REDACTED – FOR PUBLIC INSPECTION

DECLARATION OF QUINTIN LEW,
JUDY VERSES, AND PATRICK GARZILLO
REGARDING COMPETITION IN THE
VIRGINIA BEACH METROPOLITAN STATISTICAL AREA

EXHIBIT 7

COX



[SMALL BUSINESS](#) [MEDIUM BUSINESS](#) [LARGE BUSINESS](#) [SPECIFIC INDUSTRIES](#) [PRODUCTS & SERVICES](#)

[Home](#) > [Market Locator](#) > [VA - Hampton Roads](#)

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RECOGNITION

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 **VOICE PRODUCTS**

Cox Digital
Telephone® and Voice
Mail

Cox Centrex
Telephone

**One local provider delivering more
efficiency, value and support than you
thought possible.**

As your full-service, facilities-based provider
of advanced communications solutions, Cox
Business Services provides you with more of
what you need to succeed.

Choosing any of the services we provide can
help your business **operate more efficiently**.
Choosing a bundled package of Cox services
gives you even greater **value and
convenience**. With one point of contact, one
consolidated bill, and one dedicated service
team handling all your communications, you'll experience the kind of **service and support** that sets Cox
Business Services apart from other communications providers. And because we own, maintain and monitor
one of the nation's largest fiber-optic networks, and are backed by one of the nation's leading communications
companies, you can count on Cox.

Cox serves businesses of every size in many locations throughout the Hampton Roads area. To contact our
local office call us at 757-369-6500.



[» View Case Studies](#)

Lew/Verses/Garzillo Decl. - Exhibit 7
Virginia Beach MSA - Page 3

Cox Digital Trunk
Cox Long Distance
and Toll Free
Cox Dedicated Long
Distance and Toll Free
Cox Private Line

A HUNDRED THANKS
FOR THE BUSINESS
YOU SEND US.

> Current Customers: Click for \$100 Offer

CHOOSING
BROADBAND?
DO SOME
CHECKING.

> Cox Business Internet checks out

DATA PRODUCTS

Cox Business
InternetSM
Cox Optical InternetSM
Cox Web Hosting and
Packages
Private Line
Cox Transparent LAN
Cox Virtual Private
Network

Cox Digital Telephone[®] and Voice Mail

Cox Digital Telephone[®] is a business-grade local phone service designed to help you manage the full range of voice needs for your business, with flexible packaging options, a complete array of calling features, and optional Cox Voice Mail services.

[View Details](#)  [Product Data Sheet](#)

Relevance by business size

Small ●●●●●

Medium ●●●●●

Large ●●●●●

VIDEO PRODUCTS

Cox Commercial Cable

Cox Centrex Telephone

Cox Centrex is a feature-rich, expandable telephone service that is ideal for businesses whose needs are changing and whose budgets require minimal upfront investment.

Basic Centrex Package
Designed for most office telephony needs.

Expanded Centrex Package
Designed for receptionists, executive assistants or small call centers.

Digital Centrex Package 1
Designed for businesses without an operator.

A La Carte Features
Designed for any Centrex package.

Relevance by business size

Small ●●●●●

Medium ●●●●●

Large ●●●●●

OTHER PRODUCTS

Cox Carrier Access
Service
Cox Enterprise
Connectivity
Cox SmartBill[®]
CoxSmart Commercial
Building Program

Additional Resources

> [Refer a Business for
\\$100!](#)

Cox Business
Services Customer
Information

Hy-Life From Cox
(VPN)

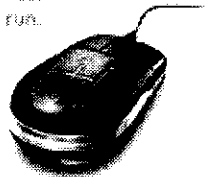
Cox Business
Internet User Guide

Cox Digital Phone
User Guide









Centrex User
Guide

Critical Security

Gear up with Cox
high-speed Business
Internet. And see how
much faster your
business
can run.



Speed Demonstration

<p>Cox Digital Trunk</p>	<p>View Details  Product Data Sheet</p> <p>Cox Digital Trunk service provides reliable digital-quality voice transmission while securely connecting your business's PBX directly to the public switched telephone network.</p> <p>View Details  Product Data Sheet</p>	<p>Relevance by business size</p> <p>Small ●●●●●</p> <p>Medium ●●●●●</p> <p>Large ●●●●●</p>
<p>Cox Long Distance and Toll Free</p>	<p>View Details  Product Data Sheet</p> <p>Cox Long Distance and Toll Free services provide your business clear connections with convenient options and cost-effective plans to meet your long distance needs and budget.</p> <p>View Details  Product Data Sheet</p>	<p>Relevance by business size</p> <p>Small ●●●●●</p> <p>Medium ●●●●●</p> <p>Large ●●●●●</p>
<p>Cox Dedicated Long Distance and Toll Free</p>	<p>View Details  Product Data Sheet</p> <p>Cox Dedicated Long Distance and Dedicated Toll Free services provide your business with clear, high-quality phone communications with all the benefits of dedicated access, including lower rates, less call blocking and plenty of call capacity.</p> <p>View Details  Product Data Sheet</p>	<p>Relevance by business size</p> <p>Small ●●●●●</p> <p>Medium ●●●●●</p> <p>Large ●●●●●</p>
<p>Cox Private LineSM</p>	<p>View Details  Product Data Sheet</p> <p>Cox Private LineSM service is a SONET-based, point-to-point private line network service that provides a clear, reliable high-speed connection for stand-alone or integrated voice, data, and video communications between locations.</p> <p>View Details  Product Data Sheet</p>	<p>Relevance by business size</p> <p>Small ●●●●●</p> <p>Medium ●●●●●</p> <p>Large ●●●●●</p>
<p>Cox Business InternetSM</p>	<p>Cox Business InternetSM is a cost-effective and reliable broadband data solution that</p>	<p>Relevance by business size</p>